



दि न्यू इन्डिया एश्योरन्स कंपनी लिमिटेड, मुंबई (प्र.का.)
THE NEW INDIA ASSURANCE CO. LTD. MUMBAI (H.O.)



RFP for Procurement, Installation, Configuration and Migration of Unified Storage
with Buyback at NIA Datacenters

ADDENDUM - 1

Sl No	Clause	Existing	Changed To
1	Technical Specifications	The enterprise unified storage solution must provide minimum usable capacity at Day 1 for i) SAN/Block storage: 400 TB at DC, 700 TB (With logical separation of 150 TB) at DR, and 200 TB at NDR after RAID-6 or equivalent with TLC drives, without using data reduction (deduplication/compression).	The enterprise unified storage solution must provide minimum usable capacity at Day 1 for i) SAN/Block storage: 400 TB at DC, 700 TB at DR, and 200 TB at NDR after RAID-6 or equivalent with TLC drives, without using data reduction (deduplication/compression).
2	Technical Specifications	DC - DR (asynchronous): Recovery Point Objective (RPO) $\leq$ 2 minutes Recovery Time Objective (RTO) $\leq$ 30 minutes	DC - DR (asynchronous): Recovery Point Objective (RPO) $\leq$ 15 minutes Recovery Time Objective (RTO) $\leq$ 30 minutes
3	Technical Specifications	Replication over WAN must be secured with end-to-end encryption.	This Clause Stands Deleted.
4	Eligibility Criteria	The proposed equipment and software (fresh purchase) should not be Out-of-Sale for a period of at least 3 years and should not be Out-of-Support for a period of at least 7 years from the date of bid submission.	(i)The proposed equipment and software (fresh procurement) must not be declared End-of-Sale for a minimum period of three (3) years from the date of bid submission, or should not have been launched more than three (3) years prior to the bid submission date. (ii)The solution shall be fully upgradable in line with NIA's requirements throughout the contract period and shall carry a

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			minimum support lifecycle of seven (7) years from the date of bid submission.
5	Technical Specifications-Header	SAN Controller & Cache	SAN & NAS - Controller & Cache
6	Technical Specifications	Each controller must have minimum 24 cores and 256 GB DRAM-based global/federated cache.	Each controller must have minimum 24 cores, and a minimum of 700 GB DRAM-based global/federated cache across controllers.
7	Technical Specifications	Expansion shelves must support NVMe/FC connectivity over 32/64G Fibre Channel for SAN workloads.	The Proposed solution must support NVMe/FC connectivity over 32/64G Fibre Channel for SAN workloads.
8	Eligibility Criteria	The bidder must have a local support office/service center in Maharashtra. Proof of local office (utility bill/lease)	The bidder must have a local support office/service center in Maharashtra. Proof of local office (utility bill/lease/ GST Certificate)
9	Eligibility Criteria	(i) The bidder must have supplied & installed proposed OEM Storage at least 3 customers in PSUs/State Government/Central Government/Autonomous Organizations or BFSI organization having a minimum of 5,000 employees and an annual turnover of not less than INR 500 crores, in the last 3 years. Out of which at least 2 migrations should have been completed	(i) The bidder must have supplied & installed Storage solution in at least 3 customers in PSUs/State Government/Central Government/Autonomous Organizations or BFSI /Large Corporates/Public Listed organizations having a minimum of 2500 employees and an annual turnover of not less than INR 250 crores, in the last 3 years. Out of which at least 2 migrations should

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		successfully. (ii) The bidder must propose a solution from the OEM that has a proven track record of at least five (5) successful deployments in the PSUs/State Government/Central Government/ Autonomous Organizations or BFSI organization having a minimum of 5,000 employees and an annual turnover of not less than INR 500 crores.	have been completed successfully. (ii) The bidder must propose a solution from the OEM that has a proven track record of at least five (5) successful deployments in the PSUs/State Government/Central Government/ Autonomous Organizations or BFSI/Large Corporates/Public Listed organization having a minimum of 2500 employees and an annual turnover of not less than INR 250 crores.
10	Technical Specifications	Bidders must provide detailed migration approach and run books; migration must be completed by OEM professional services.	Bidders must provide detailed migration approach and run books; migration must be completed by bidder and the bidder must be mandatorily OEM certified for migrations and the ultimate responsibility of the migration lies with both bidder and OEM.

Chief Manager,

IT Department.