



दि न्यू इन्डिया एश्योरन्स कंपनी लिमिटेड, मुंबई (प्र.का.)  
THE NEW INDIA ASSURANCE CO. LTD. MUMBAI (H.O.)



31.12.2025

**Tender Extension Notice (Corrigendum-4)**

This has reference to our e-Tender for the RFP for the procurement, installation, implementation and maintenance of software defined wide area network (SD-WAN) solution (TENDER NO: IT/NW/SDWAN/2025) floated on 2<sup>nd</sup> Dec 2025.

  
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Addendum - 4

TENDER REF NO: IT/NW/SDWAN/2025				
SN	RFP PAGE NO.	RFP REFERENCE NO.	EXISTING CLAUSE	REVISED CLAUSE
1	9-10	Point no. 9	Successful bidder must plan the central SDWAN devices for DC and DR, to support approximately 1500 edge devices from day one and support scalability up to 3000 edge devices at any point of time.	Successful bidder must plan the central SDWAN devices for DC and DR, to support approximately 1500 edge devices from day one and support scalability up to <b>2000 edge devices</b> at any point of time.
2	38	Point no. 18	The proposed SD -WAN solution should be scalable to cater up to 3000 NIA Branches each with dual transports in future	The proposed SD -WAN solution should be scalable to cater up to <b>2000 NIA Branches each with dual transports in future</b>
3	39	Point no. 5	Router should support at-least 500000 IP Routes. Router should support at-least 6000 IPsec tunnels or tunnels required to run 3000 sites in network as per OEM solution architecture	Router should support at-least 500000 IP Routes. Router should support <b>at-least 4000 IPsec tunnels</b> or tunnels required to run <b>2000 sites</b> in network as per OEM solution architecture
4	39	Point no. 37	The Controller/Manager etc. on the central site (DC & DR) should be horizontally & vertically scalable and have the capability of supporting up to 3000 branches	The Controller/Manager etc. on the central site (DC & DR) should be horizontally & vertically scalable and have the capability of supporting <b>up to 2000 branches</b>
5	43	Point no. 28 (Addendum 1 - Point no. 33)	Router should be supplied with minimum net throughput of 50 Mbps (exclusive of throughput consumption incurred while enabling the features of the proposed solution) with services like Firewall, IDS, IPS, Anti-malware and Application & Domain/URL filtering from day one	The proposed Router shall be supplied with a minimum net usable throughput of 50 Mbps. This throughput must be sustained and exclusive of any performance consumption incurred while enabling the full suite of required features, including but not limited to: Stateful Firewall, IDS, IPS, Antimalware, URL Filtering, and all encryption/tunnelling functionalities required to run the SD-WAN solution as intended by NIA from day one. To ensure real-world reliability, this 50 Mbps threshold must be met under

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				IMIX (Internet Mix) traffic conditions and must represent the actual payload capacity available to applications while the security stack is under full load.
6	43	Point no. 32 (Addendum 1 - Point no. 35)	Router should be supplied with minimum net throughput of 200 Mbps (exclusive of throughput consumption incurred while enabling the features of the proposed solution)with services like Firewall, IDS, IPS, Antimalware and URL filtering from day one	The proposed Router shall be supplied with a minimum net usable throughput of 200 Mbps. This throughput must be sustained and exclusive of any performance consumption incurred while enabling the full suite of required features, including but not limited to: Stateful Firewall, IDS, IPS, Antimalware, URL Filtering, and all encryption/tunnelling functionalities required to run the SD-WAN solution as intended by NIA from day one. To ensure real-world reliability, this 200 Mbps threshold must be met under IMIX (Internet Mix) traffic conditions and must represent the actual payload capacity available to applications while the security stack is under full load.
7	43	Point no. 29 (Addendum 1 - Point no. 34)	Router should support at-least 1000 IP Routes. Router should support at-least 250 IPsec tunnels	Router should support at-least 1000 IP Routes. Router should support at-least <b>50 IPsec tunnels</b>
8	43	Point no. 33	Router should support at-least 50000 IP Routes. Router should support at-least 1000 IPsec tunnels	Router should support at-least 50000 IP Routes. Router should support at-least <b>250 IPsec tunnels</b>

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Updating annexure 4 as below -



**ANNEXURE - 4**

**REVISED COMMERCIAL FORMAT**

**1.0) FRESH PURCHASE:**

**A) SD-WAN Edge Device:**

SN	Description	Qty (A)	Unit Price (B) with 3 Year warranty in Rs.	AMC per annum (4th and 5th Year) (C) in Rs.	Total Ax(B+2C) in Rs.
1	Router (Category-1)	1200			
2	Router (Category-2)	100			
3	Gateway Head End Router	6			
Total					

**B) SD-WAN Edge Device License:**

SN	Description	Qty (A)	Unit Price for 1 <sup>st</sup> Year with support (B) in Rs.	ATS from 2 <sup>nd</sup> Year onwards (C) in Rs.	Total Ax(B+4C) in Rs.
1	Router (Category-1)	1200			
2	Router (Category-2)	100			
3	Gateway Head End Router	6			
Total					

**C) SD-WAN DC Infra:**

SN	Description		Unit Price (A) with 3 Year warranty in Rs.	AMC per annum (4th and 5th Year) (B) in Rs.	Total (A+2B) in Rs.
1	Hardware required for Authenticator, Controller and Manager at DC-DR with High Availability and N+1 setup	DC			
		DR			

**Note:** All hardware and license required for running the solution during contract duration should be included. NIA will not pay any additional charges in this regard.

**D) One-time Implementation:**

SN	Item Details	Total in Rs.
1	One-time Implementation, Integration, Documentation & Training Costs	

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**E) OEM Services:**



SN	Item Details	Total in Rs.
1	OEM Professional Services	

**F) FMS Charges:**

SN	Description	No. of Resources	Annual Charges (A) in Rs.	No. of Years (B)	Total Price (A*B) in Rs.
1	L3 Resource	1		5	
2	L2 Resource	1		5	
3	L1 Resource	2		5	
Total Price					

**Note:** Above count of resources is indicative only NIA may increase or decrease the resource requirement during any phase of project. NIA reserves the right to "Deploy any category of resource/s i.e. L1 or L2" OR "Not deploy any resource".

**2.0) BUY-BACK :**

SN	Make/Model	Qty (A)	Unit Price (B) in Rs.	Total Price (A*B) in Rs.
1	Cisco 1941 Router	1100		
2	Cisco 1841 Router	2		
3	Cisco 3800 Router	1		
Total Price				

*NOTE - Go-live of the project will be considered only after the successful pickup of the mentioned buy back devices by the successful bidder.*

**3.0) Future Requirements (Not to be included in TCO):**

SN	License Name	Cost per Annum
1	Firewall, IDS, IPS, Anti -malware and URL filtering	
2	Any other licenses not included in the current commercials	

*Note - For comparison of prices for licenses procurement, cost per annum will be considered as base price and commercials will be calculated proportionally.*

**4.0) SUMMARY:**

SN	Description	Total in Rs.
1	SD-WAN Edge Device	
2	SD-WAN Edge Device License	
3	SD-WAN DC Infra	
4	One-time implementation	

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5	OEM Services	
6	FMS Charges	
Grand Total (1+2+3+4+5+6)		

**Note:**

- 1) The price should be as per Section I, SN. 12.0.
- 2) Conditional quotes are not acceptable from any bidder.
- 3) Company reserves the right to optimize hardware, utilize existing hardware or revise the quantities at the time of placing the order.
- 4) L1 will be identified on the Grand Total of the Commercial Bid Summary.
- 5) NIA may increase/decrease SD-WAN licenses on annual basis.
- 6) The cost of SD-WAN Edge device and DC Infra AMC, License ATS per year should not be less than 15% of product cost.
- 7) All bidders should strictly adhere to the commercial bid format provided.

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